

NATIONAL STATISTICS OFFICE OF GEORGIA

EXTERNAL MERCHANDISE TRADE IN GEORGIA

JANUARY-NOVEMBER 2023 (PRELIMINARY RESULTS)



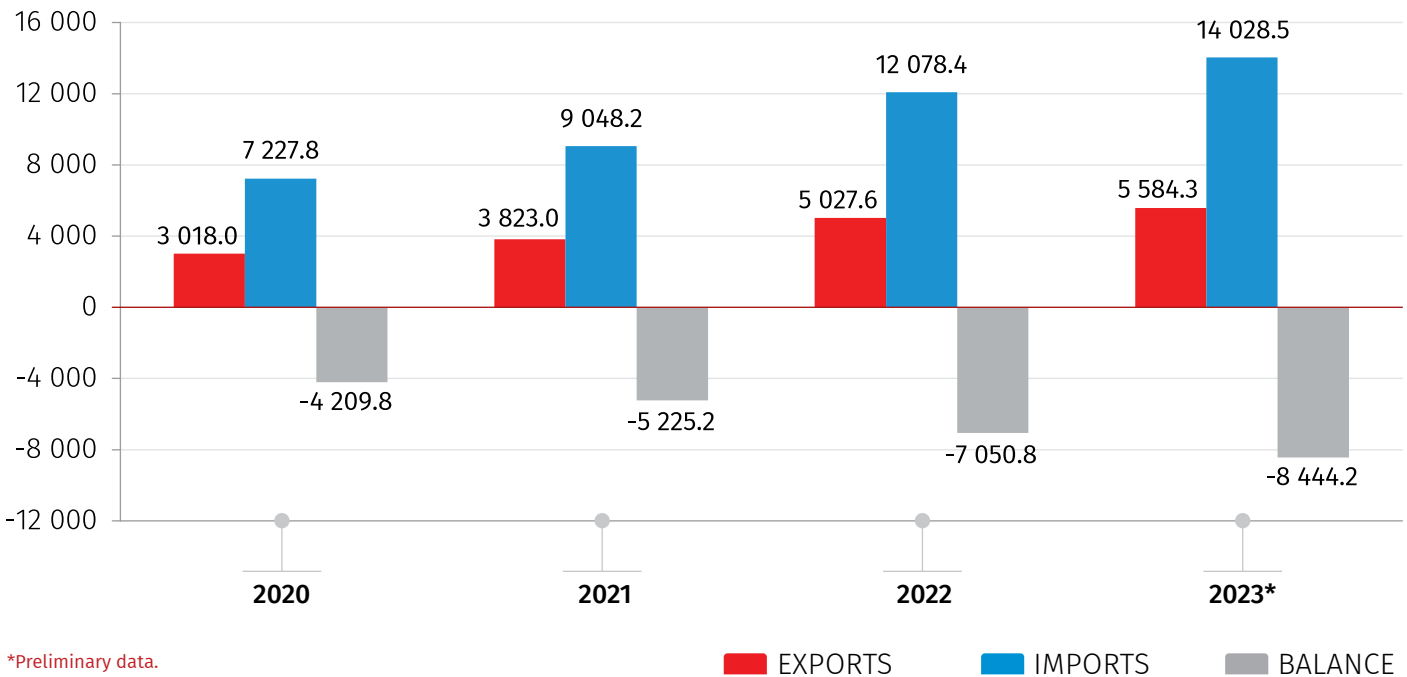
19.12.2023

**EXTERNAL MERCHANDISE TRADE OF GEORGIA
IN JANUARY-NOVEMBER 2023
(PRELIMINARY)**

In January-November 2023 the external merchandise trade (excluding non-declared trade) of Georgia amounted to USD 19 612.8 million, 14.7 percent higher to the same period of 2022. The exports equaled USD 5 584.3 million (11.1 percent higher), while the imports stood at USD 14 028.5 million (16.1 percent higher). The negative trade balance was USD 8 444.2 million in January-November 2023 and its share in external trade turnover constituted 43.1 percent.

The charts below reflect basic trends of the external merchandise trade of Georgia:

**GENERAL DATA ON EXTERNAL TRADE OF GEORGIA IN JANUARY-NOVEMBER 2020-2023
(MILLION US DOLLARS)**



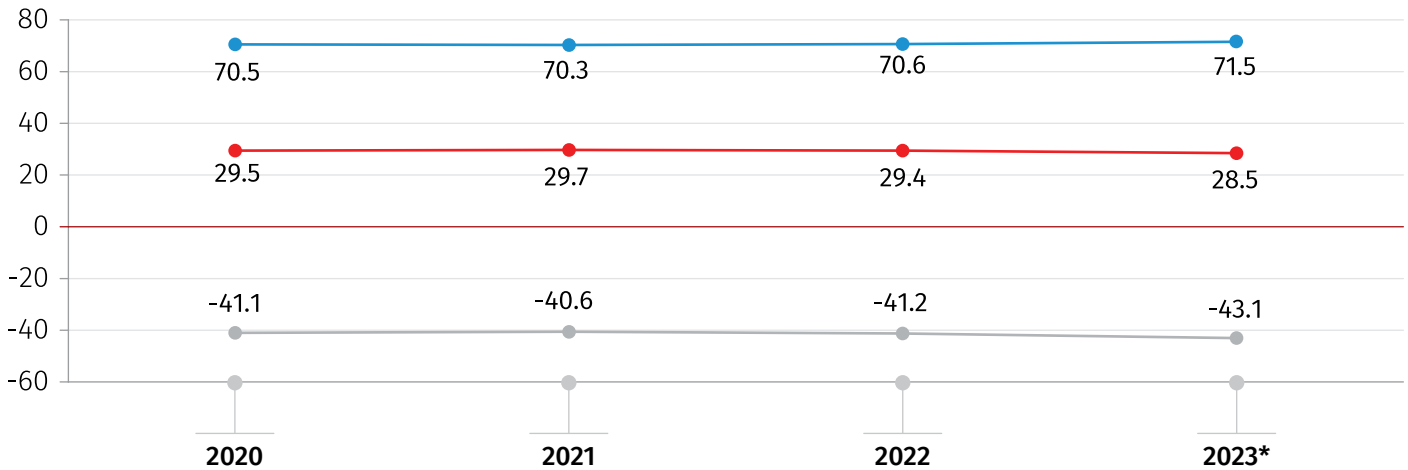
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SHARE OF EXTERNAL TRADE INDICATORS IN TURNOVER

JANUARY-NOVEMBER 2020-2023

(%)



*Preliminary data.

● EXPORT ● IMPORT ● BALANCE

The table below shows monthly data for 2021-2023 exports and imports in absolute values and their changes (in percentage) compared to the corresponding month of the previous year.

EXPORTS AND IMPORTS OF GEORGIA

		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2021	January	224 490.2	-16.2	561 729.3	-12.9
	February	267 678.0	1.9	648 773.6	-7.9
	March	326 087.2	30.7	775 017.1	15.5
	April	377 687.0	69.8	756 294.1	58.1
	May	340 005.0	45.0	770 185.1	45.5
	June	350 597.3	30.6	863 672.7	41.8
	July	386 339.5	40.7	882 151.4	21.3
	August	335 159.2	14.3	868 564.8	30.6
	September	373 706.6	13.0	952 439.9	26.9
	October	410 868.5	31.3	936 197.9	28.9
	November	430 385.3	42.9	1 033 213.8	43.1
	December	419 509.1	30.0	1 050 327.3	27.9

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		EXPORTS		IMPORTS	
		THSD. US DOLLARS	CHANGES M-O-M (%)	THSD. US DOLLARS	CHANGES M-O-M (%)
2022	January	331 456.5	47.6	774 609.8	37.9
	February	429 224.9	60.4	1 019 117.9	57.1
	March	411 573.6	26.2	926 800.0	19.6
	April	415 174.1	9.9	985 977.3	30.4
	May	522 271.1	53.6	1 180 471.1	53.3
	June	448 767.1	28.0	1 105 280.3	28.0
	July	533 160.0	38.0	1 172 031.0	32.9
	August	473 098.1	41.2	1 262 812.6	45.4
	September	523 548.1	40.1	1 136 468.7	19.3
	October	448 696.7	9.2	1 203 910.3	28.6
	November	490 669.1	14.0	1 310 910.9	26.9
	December	555 786.2	32.5	1 469 301.5	39.9
2023*	January	458 994.4	38.5	1 114 899.5	43.9
	February	455 767.2	6.2	1 067 660.4	4.8
	March	546 687.4	32.8	1 378 218.6	48.7
	April	500 524.6	20.6	1 223 247.8	24.1
	May	541 372.8	3.7	1 328 634.3	12.6
	June	550 449.7	22.7	1 339 808.6	21.2
	July	529 810.9	-0.6	1 321 864.8	12.8
	August	495 761.3	4.8	1 406 758.0	11.4
	September	528 027.2	0.9	1 374 022.9	20.9
	October	494 901.5	10.3	1 261 844.4	4.8
	November	482 006.4	-1.8	1 211 519.5	-7.6

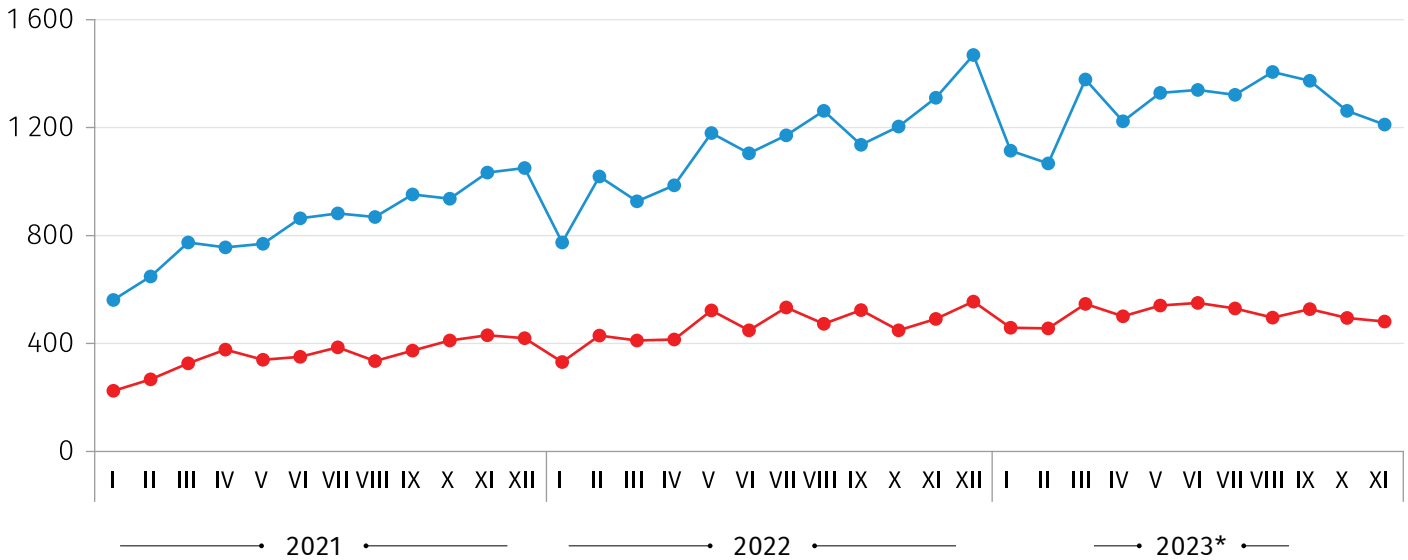
*Preliminary data.

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EXPORTS AND IMPORTS DYNAMICS BY MONTHS, 2021-2023

(MILLION US DOLLARS)

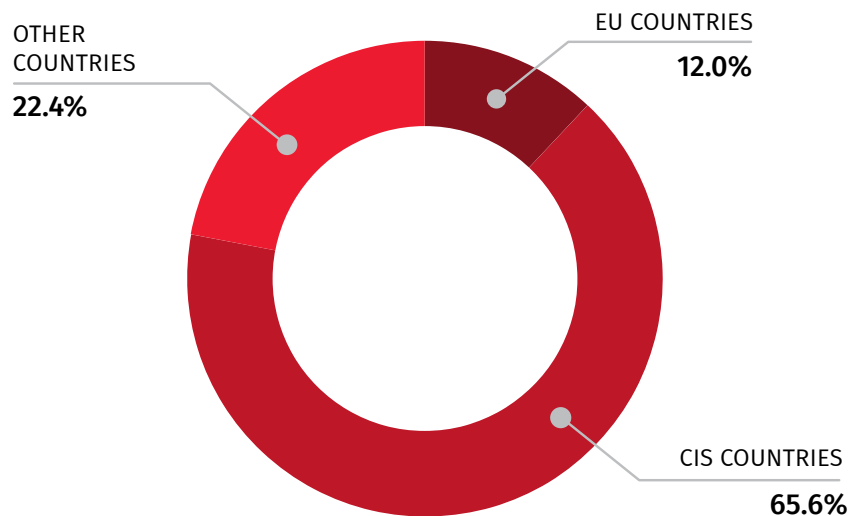


*Preliminary data.

● EXPORTS ● IMPORTS

The diagrams below show the share of the exports and imports of Georgia by country groups.

GEORGIAN EXPORT BY COUNTRY GROUPS IN JANUARY-NOVEMBER 2023*

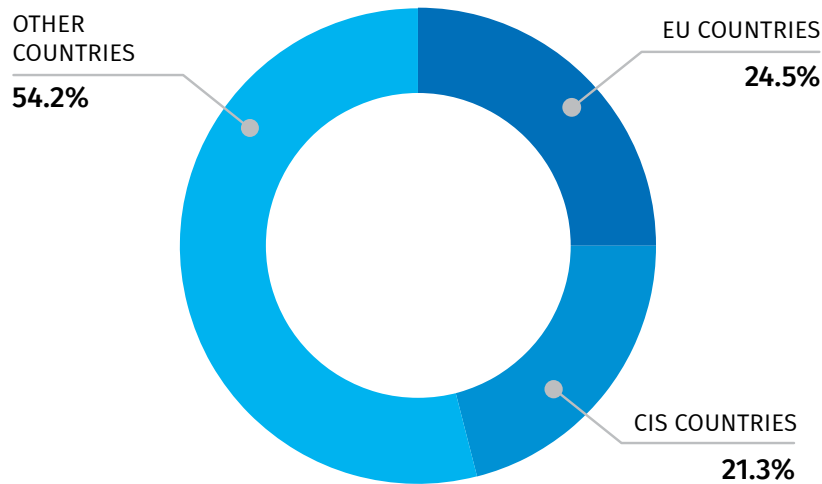


*Preliminary data.

Note: EU contains 27 countries.

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GEORGIAN IMPORT BY COUNTRY GROUPS IN JANUARY-NOVEMBER 2023*



*Preliminary data.

Note: EU contains 27 countries.

In January-November 2023 the share of the top ten trading partners by exports in the total exports of Georgia amounted to 80.5 percent. The top partners were Azerbaijan (USD 787.8 million), Armenia (USD 710.7 million) and Kazakhstan (USD 649.2 million).

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TOP TRADING PARTNERS BY EXPORTS IN JANUARY-NOVEMBER 2023

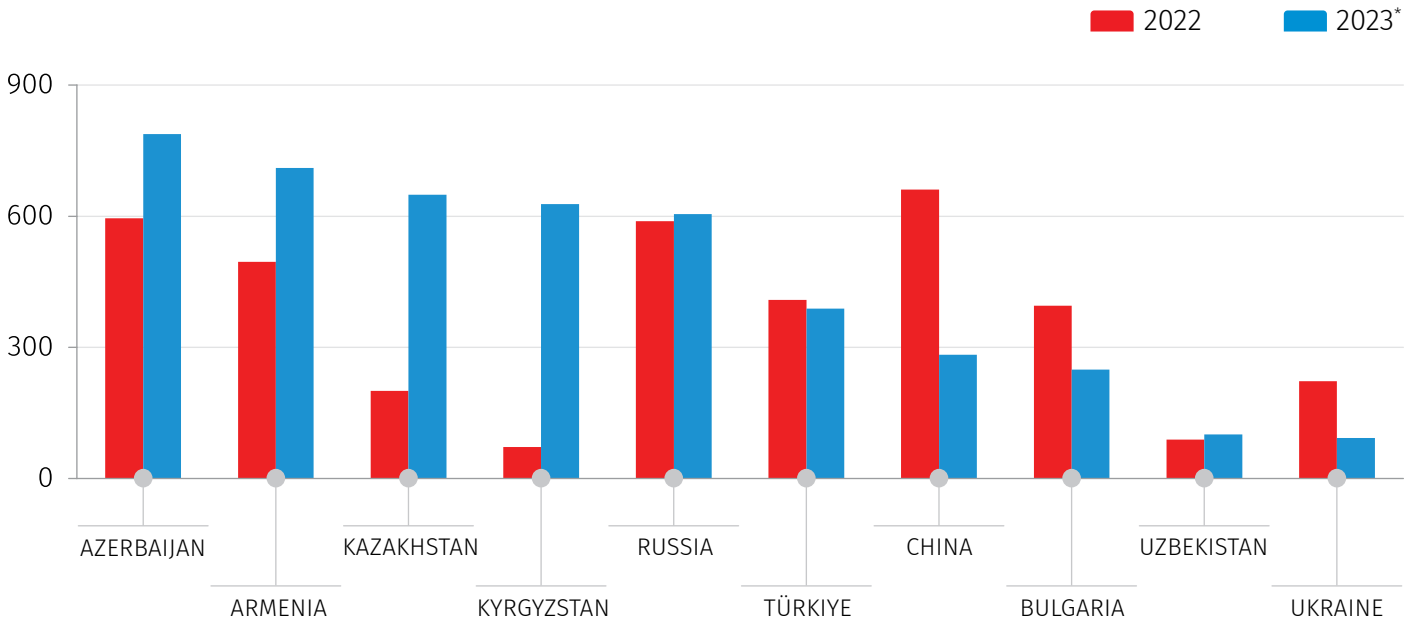
	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL EXPORTS	5 027 639.2	100.0	5 584 303.2	100.0	11.1
Of which:					
Azerbaijan	595 535.9	11.8	787 790.8	14.1	32.3
Armenia	495 293.1	9.9	710 714.9	12.7	43.5
Kazakhstan	200 433.0	4.0	649 187.1	11.6	223.9
Kyrgyzstan	72 399.4	1.4	627 968.3	11.2	767.4
Russia	588 748.8	11.7	604 837.9	10.8	2.7
Türkiye	408 870.7	8.1	388 556.4	7.0	-5.0
China	660 643.1	13.1	283 404.8	5.1	-57.1
Bulgaria	395 426.4	7.9	249 065.0	4.5	-37.0
Uzbekistan	88 978.5	1.8	100 643.1	1.8	13.1
Ukraine	222 447.7	4.4	92 455.0	1.7	-58.4
Other countries	1 298 862.7	25.8	1 089 680.1	19.5	-16.1

*Preliminary data.

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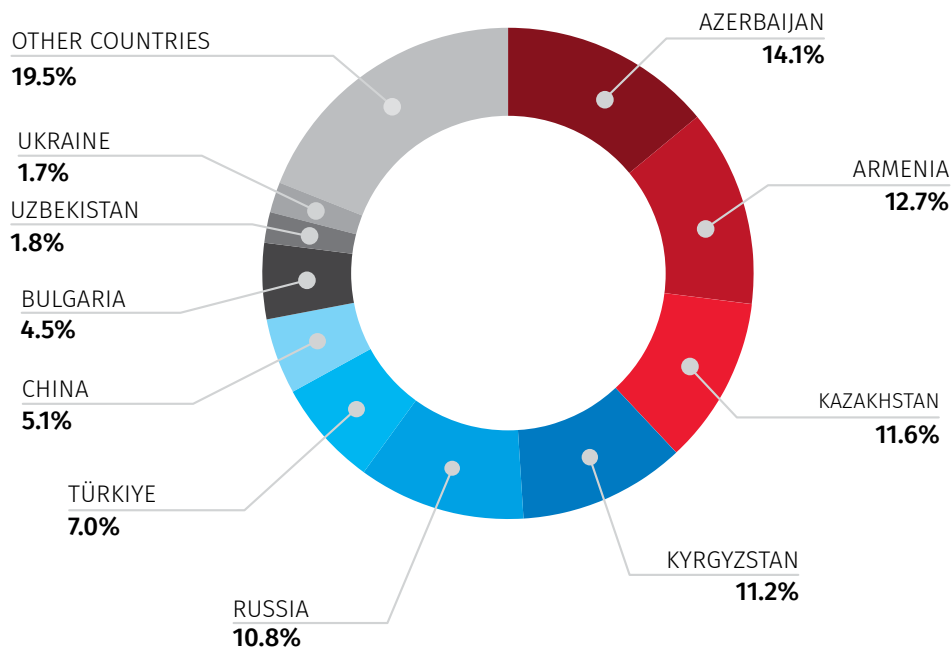
19.12.2023

TOP TRADING PARTNERS BY EXPORTS IN JANUARY-NOVEMBER 2022-2023 (MILLION US DOLLARS)



*Preliminary data.

SHARE OF THE TOP TRADING PARTNERS IN TOTAL EXPORTS IN JANUARY-NOVEMBER 2023*



*Preliminary data.

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In January-November 2023 the share of the top ten trading partners by imports in the total imports of Georgia amounted to 70.6 percent. The top partners were Türkiye (USD 2 326.2 million), USA (USD 1 769.7 million) and Russia (USD 1 589.1 million).

TOP TRADING PARTNERS BY IMPORTS IN JANUARY-NOVEMBER 2023

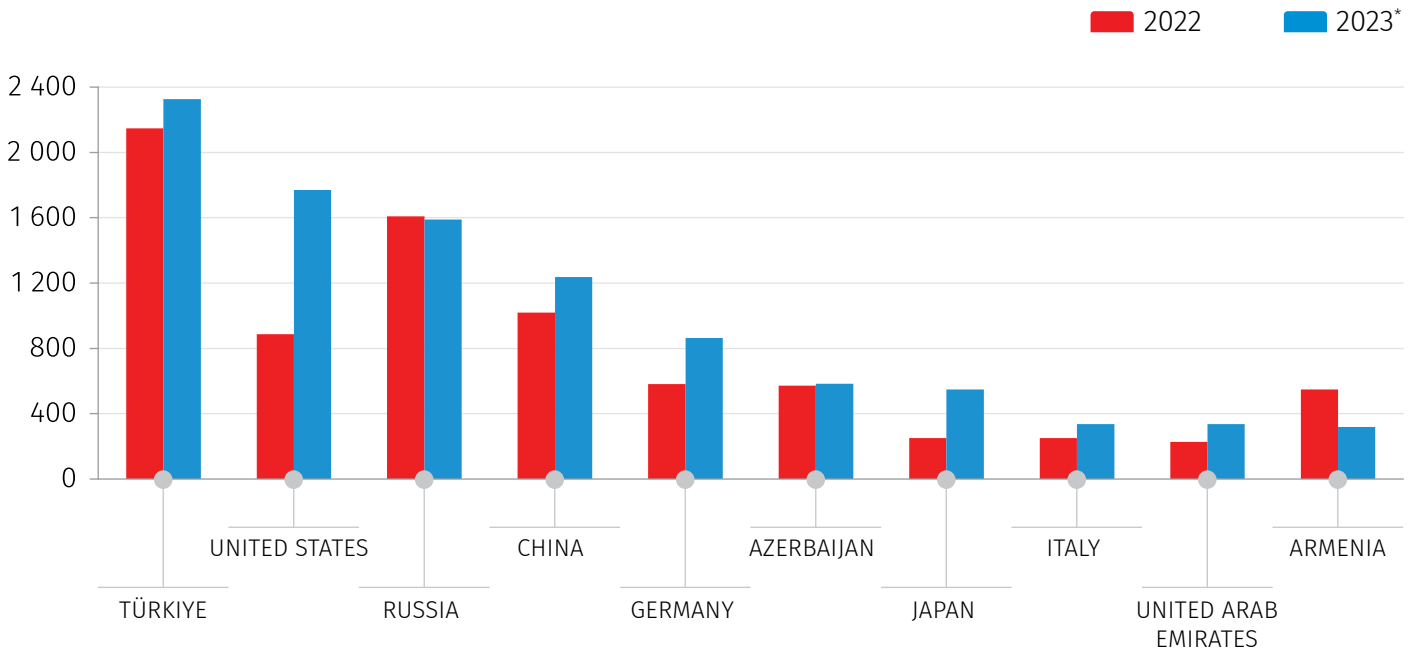
	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL IMPORTS	12 078 390.0	100.0	14 028 478.8	100.0	16.1
Of which:					
Türkiye	2 147 296.4	17.8	2 326 224.5	16.6	8.3
United States	887 399.7	7.3	1 769 690.1	12.6	99.4
Russia	1 609 013.9	13.3	1 589 084.5	11.3	-1.2
China	1 018 639.7	8.4	1 236 662.0	8.8	21.4
Germany	581 129.5	4.8	864 086.8	6.2	48.7
Azerbaijan	571 010.6	4.7	583 617.5	4.2	2.2
Japan	251 376.9	2.1	548 454.6	3.9	118.2
Italy	251 020.5	2.1	337 310.1	2.4	34.4
United Arab Emirates	227 414.9	1.9	336 843.5	2.4	48.1
Armenia	549 288.1	4.5	318 192.7	2.3	-42.1
Other countries	3 984 799.9	33.0	4 118 312.5	29.4	3.4

*Preliminary data.

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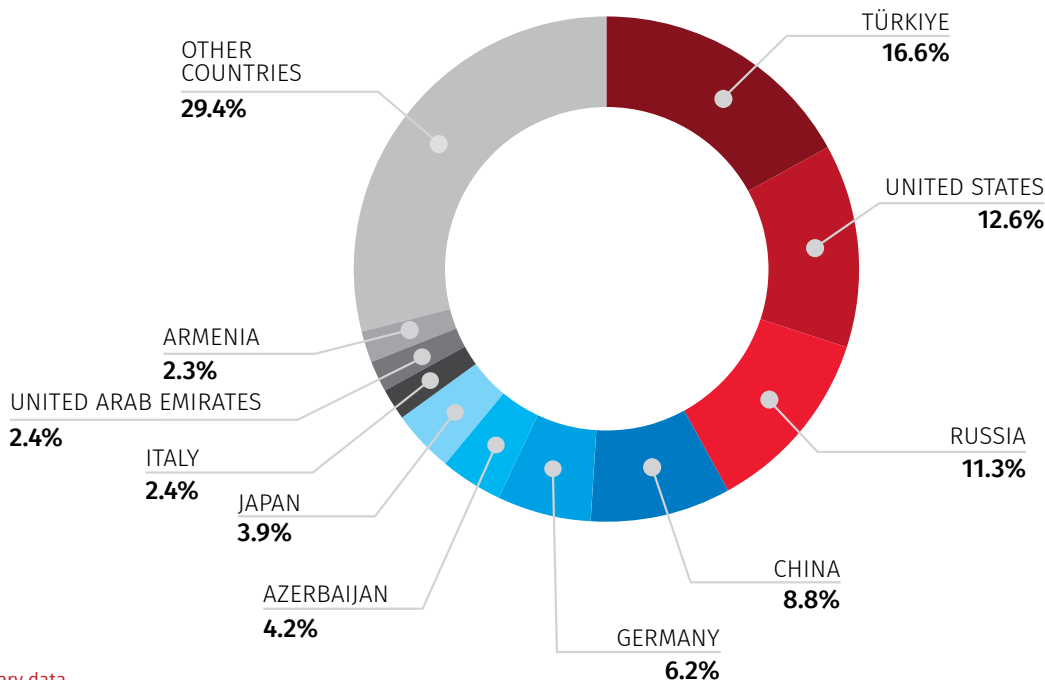
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TOP TRADING PARTNERS BY IMPORTS IN JANUARY-NOVEMBER 2022-2023 (MILLION US DOLLARS)



*Preliminary data.

SHARE OF THE TOP TRADING PARTNERS IN TOTAL IMPORTS IN JANUARY-NOVEMBER 2023*



*Preliminary data.

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In January-November 2023 the share of the top ten trading partners in the total external trade turnover of Georgia amounted to 68.6 percent. The top trading partners were Türkiye (USD 2 714.8 million), Russia (USD 2 193.9 million) and USA (USD 1 846.2 million).

TOP TRADING PARTNERS BY TURNOVER IN JANUARY-NOVEMBER 2023*

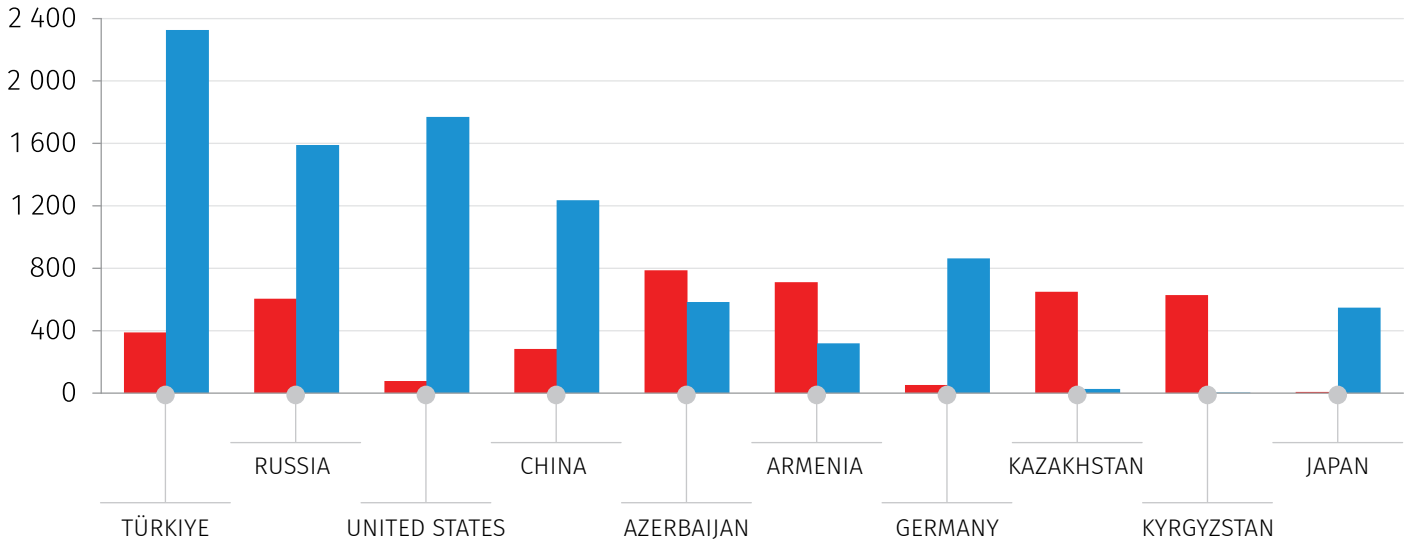
	EXPORTS		IMPORTS		TURNOVER	
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)
TOTAL	5 584 303.2	100.0	14 028 478.8	100.0	19 612 782.0	100.0
Of which:						
Türkiye	388 556.4	7.0	2 326 224.5	16.6	2 714 780.9	13.8
Russia	604 837.9	10.8	1 589 084.5	11.3	2 193 922.4	11.2
United States	76 558.9	1.4	1 769 690.1	12.6	1 846 249.0	9.4
China	283 404.8	5.1	1 236 662.0	8.8	1 520 066.8	7.8
Azerbaijan	787 790.8	14.1	583 617.5	4.2	1 371 408.3	7.0
Armenia	710 714.9	12.7	318 192.7	2.3	1 028 907.5	5.2
Germany	51 406.3	0.9	864 086.8	6.2	915 493.1	4.7
Kazakhstan	649 187.1	11.6	26 726.7	0.2	675 913.8	3.4
Kyrgyzstan	627 968.3	11.2	4 422.4	0.0	632 390.6	3.2
Japan	8 464.0	0.2	548 454.6	3.9	556 918.6	2.8
Other countries	1 395 413.9	25.0	4 761 317.1	33.9	6 156 731.0	31.4

*Preliminary data.

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TOP TRADING PARTNERS BY TURNOVER IN JANUARY-NOVEMBER 2023* (MILLION US DOLLARS)



*Preliminary data.

EXPORTS

IMPORTS

In January-November 2023 motor cars claimed the first place in the list of top export items, equaling USD 1 946.9 million with 34.9 percent of total exports. The exports of copper ores and concentrates totaled USD 472.2 million and their share in the total exports amounted to 8.5 percent. The exports of wine of fresh grapes occupied the third place standing at USD 240.3 million and constituting 4.3 percent of the total exports.

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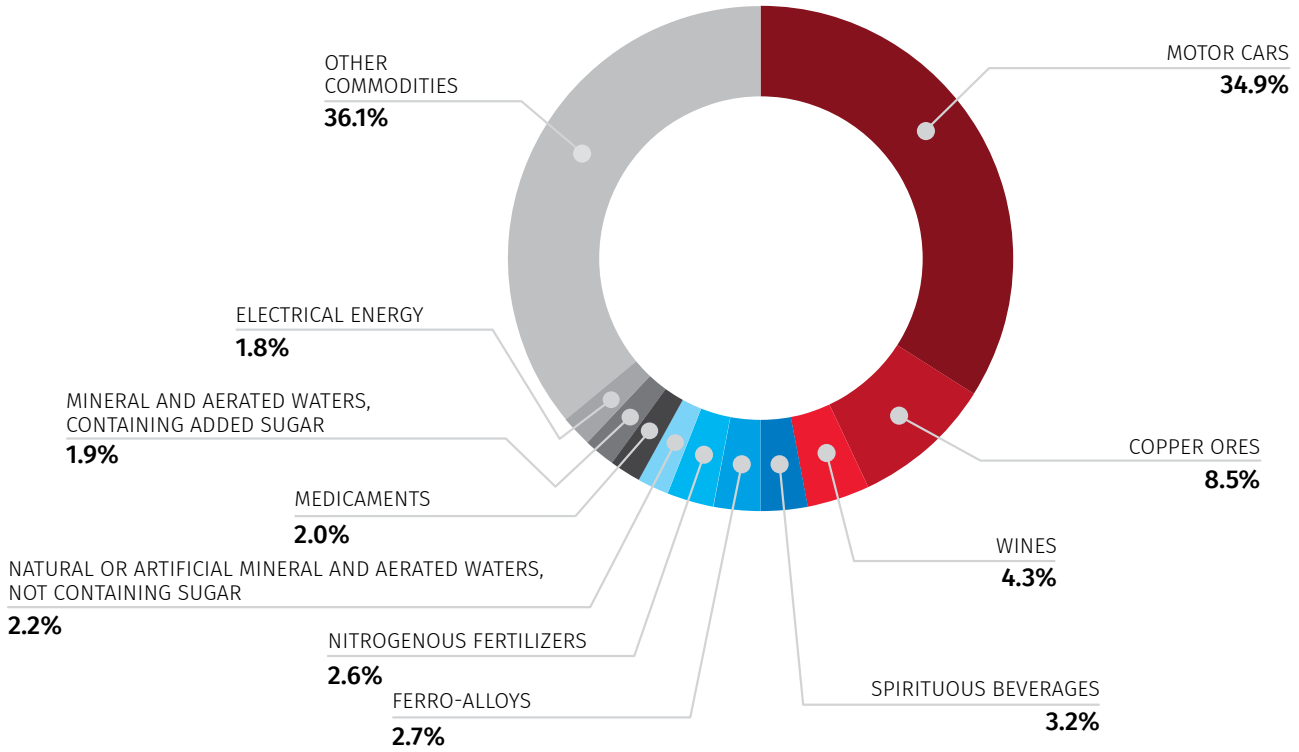
MAJOR COMMODITY GROUPS BY EXPORTS

	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL EXPORTS	5 027 639.2	100.0	5 584 303.2	100.0	11.1
Of which:					
Motor cars	764 765.0	15.2	1 946 941.0	34.9	154.6
Copper ores and concentrates	932 774.3	18.6	472 229.1	8.5	-49.4
Wine of fresh grapes	232 577.8	4.6	240 348.3	4.3	3.3
Spirituos beverages	124 608.3	2.5	176 971.9	3.2	42.0
Ferro-alloys	454 839.0	9.0	148 353.0	2.7	-67.4
Nitrogenous fertilizers	249 138.1	5.0	147 166.5	2.6	-40.9
Natural or artificial mineral and aerated waters, not containing sugar	104 550.8	2.1	121 829.2	2.2	16.5
Medicaments put up in measured doses	98 154.8	2.0	108 984.1	2.0	11.0
Waters, mineral and aerated waters, containing added sugar	76 440.2	1.5	103 509.4	1.9	35.4
Electrical energy	84 283.5	1.7	103 296.7	1.8	22.6
Other commodities	1 905 507.5	37.9	2 014 674.0	36.1	5.7

*Preliminary data.

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**SHARE OF MAJOR COMMODITY GROUPS BY EXPORTS
IN JANUARY-NOVEMBER 2023***



*Preliminary data.

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The top import commodities in January-November 2023 were motor cars, whose imports equaled USD 2 881.0 million (20.5 percent of the total imports). The petroleum and petroleum oils followed in the list with USD 1 053.0 million (7.5 percent of imports). The medicaments put up in measured doses were third in the top import commodity list with USD 489.6 million (3.5 percent of imports).

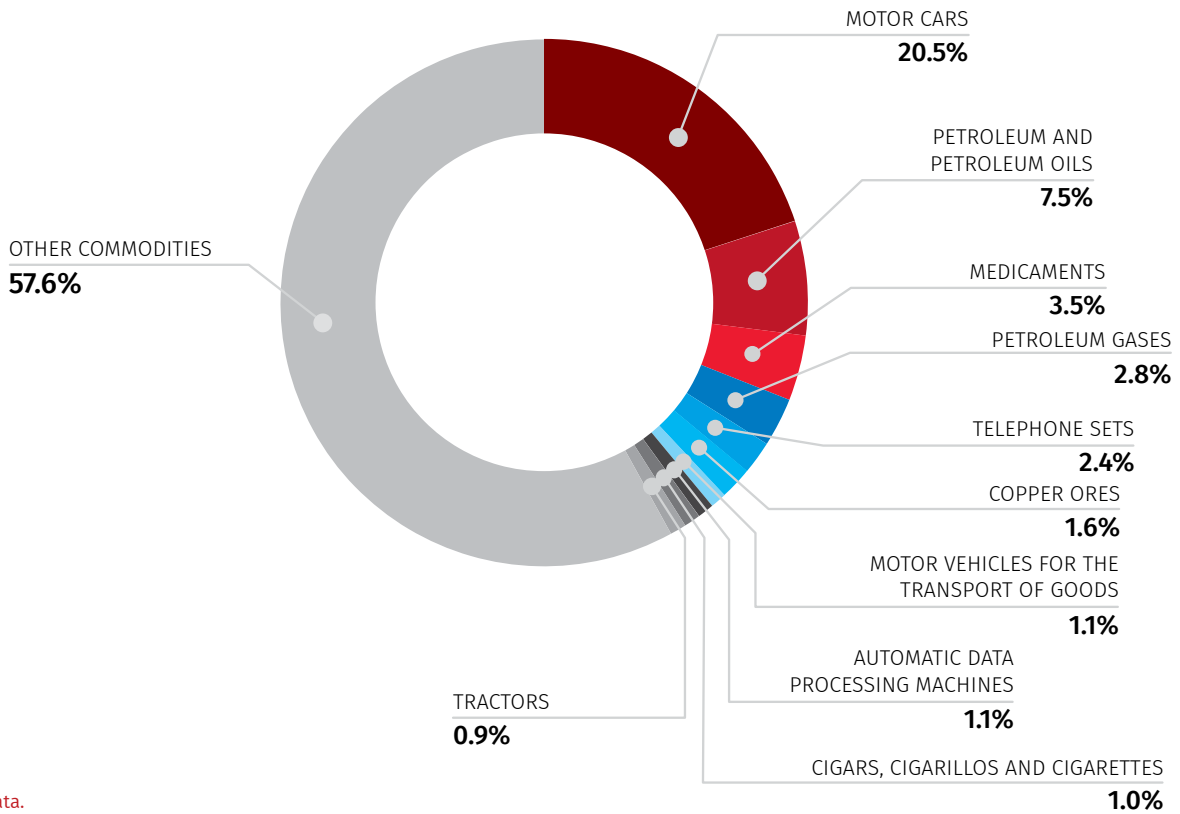
MAJOR COMMODITY GROUPS BY IMPORTS

	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*		CHANGE (%)
	THSD. US DOLLARS	SHARE IN TOTAL (%)	THSD. US DOLLARS	SHARE IN TOTAL (%)	
TOTAL IMPORTS	12 078 390.0	100.0	14 028 478.8	100.0	16.1
Of which:					
Motor cars	1 483 580.8	12.3	2 880 963.8	20.5	94.2
Petroleum and petroleum oils	1 234 262.9	10.2	1 053 007.8	7.5	-14.7
Medicaments put up in measured doses	360 898.9	3.0	489 633.7	3.5	35.7
Petroleum gases and other gaseous hydrocarbons	371 387.9	3.1	388 214.7	2.8	4.5
Telephone sets and apparatus for the transmission or reception of data (including wired/wireless networks)	262 510.7	2.2	330 873.3	2.4	26.0
Copper ores and concentrates	725 437.2	6.0	230 326.5	1.6	-68.2
Motor vehicles for the transport of goods	92 114.4	0.8	154 099.6	1.1	67.3
Automatic data processing machines and units thereof	162 199.5	1.3	149 630.9	1.1	-7.7
Cigars, cheroots, cigarillos and cigarettes	111 458.3	0.9	141 289.0	1.0	26.8
Tractors	77 394.4	0.6	126 294.5	0.9	63.2
Other commodities	7 197 144.9	59.6	8 084 144.9	57.6	12.3

*Preliminary data.

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SHARE OF MAJOR COMMODITY GROUPS BY IMPORTS IN JANUARY-NOVEMBER 2023*



*Preliminary data.

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TOP TRADING PARTNERS BY TURNOVER

TÜRKIYE

EXPORTS OF MAJOR COMMODITY GROUPS TO TÜRKIYE



	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL EXPORTS	408 870.7		388 556.4	
Of which:				
Electrical energy	79 494.2	...	94 015.3	...
T-shirts knitted	69 142.0	2 015.0	52 816.6	1 402.8
Men's or boys' suits, ensembles, trousers, knitted or crocheted	40 330.8	1 510.9	32 184.0	1 131.6
Ferro-alloys	57 359.0	31 689.6	30 681.6	28 132.7
Aluminium waste and scrap	12 224.7	5 165.5	11 065.1	5 864.5
Other commodities	150 320.0		167 793.8	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM TÜRKIYE



	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL IMPORTS	2 147 296.4		2 326 224.5	
Of which:				
Medicaments put up in measured doses	65 151.1	927.0	136 288.7	2 693.8
Motor cars (Unit)	100 479.8	3 139	78 972.1	2 168
Structures and parts of structures of iron or steel	48 611.6	22 851.4	56 375.9	22 960.9
Cigars, cheroots, cigarillos and cigarettes	39 769.2	2 161.6	53 502.8	2 520.1
Washing and cleaning preparations	28 800.5	30 717.4	43 661.8	42 246.8
Other commodities	1 864 484.2		1 957 423.2	

*Preliminary data.

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RUSSIA

EXPORTS OF MAJOR COMMODITY GROUPS TO RUSSIA



	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL EXPORTS	588 748.8		604 837.9	
Of which:				
Wine of fresh grapes	149 989.0	65 857.3	157 573.8	58 289.2
Motor cars (Unit)	65 344.6	4 654	67 095.0	4 963
Spirituous beverages	43 821.5	10 527.3	59 255.1	14 136.3
Waters, mineral and aerated waters, containing added sugar	35 628.5	54 172.0	58 546.6	73 268.7
Natural or artificial mineral and aerated waters, not containing sugar	46 684.0	84 374.3	57 673.1	104 771.1
Other commodities	247 281.2		204 694.2	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM RUSSIA



	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
TOTAL IMPORTS	1 609 013.9		1 589 084.5	
Of which:				
Petroleum and petroleum oils	560 759.8	583 500.0	513 726.2	721 824.9
Petroleum gases and other gaseous hydrocarbons	72 706.7	264 747.3	108 802.0	403 765.3
Wheat and meslin	52 469.2	145 752.8	50 606.3	194 542.5
Bars and rods of iron or non-alloy steel	30 035.6	40 843.2	49 146.0	83 960.1
Carboys, bottles, flasks and other closures, of glass	36 046.7	75 046.4	45 230.3	96 483.7
Other commodities	856 995.8		821 573.8	



*Preliminary data.

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USA

EXPORTS OF MAJOR COMMODITY GROUPS TO USA

	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
TOTAL EXPORTS	262 117.0		76 558.9	
Of which:				
Ferro-alloys	232 587.6	102 185.7	51 790.4	41 024.3
Wine of fresh grapes	4 943.1	918.2	4 855.1	764.7
Fruit and vegetable juices	2 453.8	1 597.5	2 721.0	1 965.9
Spirituos beverages	1 291.8	613.4	1 891.8	464.3
Parts of aircrafts	1 587.9	4.6	1 588.8	2.9
Other commodities	19 252.8		13 711.7	

*Preliminary data.

IMPORTS OF MAJOR COMMODITY GROUPS FROM USA

	JANUARY-NOVEMBER 2022		JANUARY-NOVEMBER 2023*	
	THSD. US DOLLARS	TONS	THSD. US DOLLARS	TONS
 >> 				
TOTAL IMPORTS	887 399.7		1 769 690.1	
Of which:				
Motor cars (Unit)	789 094.9	93 850	1 663 588.8	133 396
Worn clothing	5 279.7	367.0	6 620.5	447.8
Beauty or make-up preparations and preparations for the care of the skin	2 781.0	53.7	5 853.4	95.7
Hazelnuts and other nuts	3 864.4	1 496.4	5 702.7	1 998.6
Meat and edible offal, of the poultry	7 276.5	7 021.5	3 994.6	4 297.7
Other commodities	79 103.1		83 930.2	

*Preliminary data.

NATIONAL STATISTICS OFFICE OF GEORGIA





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EXTERNAL TRADE BALANCE

	NUMBER OF COUNTRIES	EXTERNAL TRADE BALANCE MIL. US DOLLARS
NEGATIVE TRADE BALANCE		
January-November 2022	102	7 828.5
January-November 2023*	104	10 624.1
POSITIVE TRADE BALANCE		
January-November 2022	44	777.8
January-November 2023*	54	2 179.9
TOTAL		
January-November 2022	146	-7 050.8
January-November 2023*	158	-8 444.2

*Preliminary data.

SOURCES:

-  LEPL Revenue Service of Ministry of Finance of Georgia;
-  Georgian State Electrosystem, JSC;
-  Electricity System Commercial Operator, JSC;
-  Georgian Gas Transportation Company, LTD.

EXPLANATION OF SYMBOLS:

- Not applicable;
- 0.0 Negligible magnitude;
- * Data are preliminary and subject to revisions;
- ... Data are confidential.

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NOTICE:

1. The discrepancy between the totals and the sum in some cases can be explained by using rounded data;
2. Information does not cover the data of Simplified Customs Declarations (Form №4);
3. Information does not cover non-organized trade also occupied territories of Abkhazian Autonomous Republic and Tskhinvali region;
4. According to the international methodology there are some differences in coverage of trade flows between external merchandise trade statistics and customs statistics. Diplomatic temporary transit and analogous goods are excluded from the database of external merchandise trade statistics.

**THE PRELIMINARY DATA WILL BE REVISED ACCORDING TO THE GEOSTAT'S
REVISION POLICY (BASED ON THE REGULAR REVISION PRINCIPLE)
AS A RESULT OF ADJUSTING DATA BY
RESPONDENTS/ADMINISTRATIVE SOURCES.**

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